



Tips on Grant and Proposal Writing

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Dove-Haven Foundation

By

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Appreciation

❖ **Dr Ekundayo Samuel**
Executive Director, DHF

and

❖ **Management Team,**
DHF



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O.A. ODUNOLA





Terminologies

- ❖ **Grant:** a support (mostly financial) that assist organizations in funding & completing projects that **benefit the public**
 - ❖ **Award:** a recognition; may have a “grant-like” component
 - ❖ **Grant Proposal or Proposal or Submissions:** a written document (a request) submitted to an agency to obtain money or resources (a grant)
 - ❖ **Grant Writing:** the act of completing an application process for funding
- Most grants are not to YOU but to your organisation*



Reasons to Seek Funding

- ❖ **You have a project but have no funds.**
- ❖ **You have a coalition project that requires additional funding.**
- ❖ **Scholarships - Training and career development awards**
- ❖ **Meetings - Scientific or Educational**
- ❖ **Build new facilities - Research center, Library**
- ❖ **Your position depends on grant support - to pay your salary**
- ❖ **You have received an RFP (Request for Proposal) from an agency or foundation.**



Rules for Getting a Grant

- ❖ **Start With a Good Idea**
- ❖ **Be ambitious, but focused—select one or two single important questions, not many**
- ❖ **Don't follow the herd**
- ❖ **Don't try to do it alone - Use mentors, colleagues that are not personal friends, collaborators**
- ❖ **Proposal Writing**



**“One thing is certain...
If you never write a grant,
you will never get a grant.”**

.... Tsang and Oh, 1986





Grantseeking is a Process

Set Your Funding Priorities



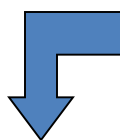
Gather Information



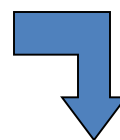
Funding Sources



Write the Proposal



Submit the Proposal

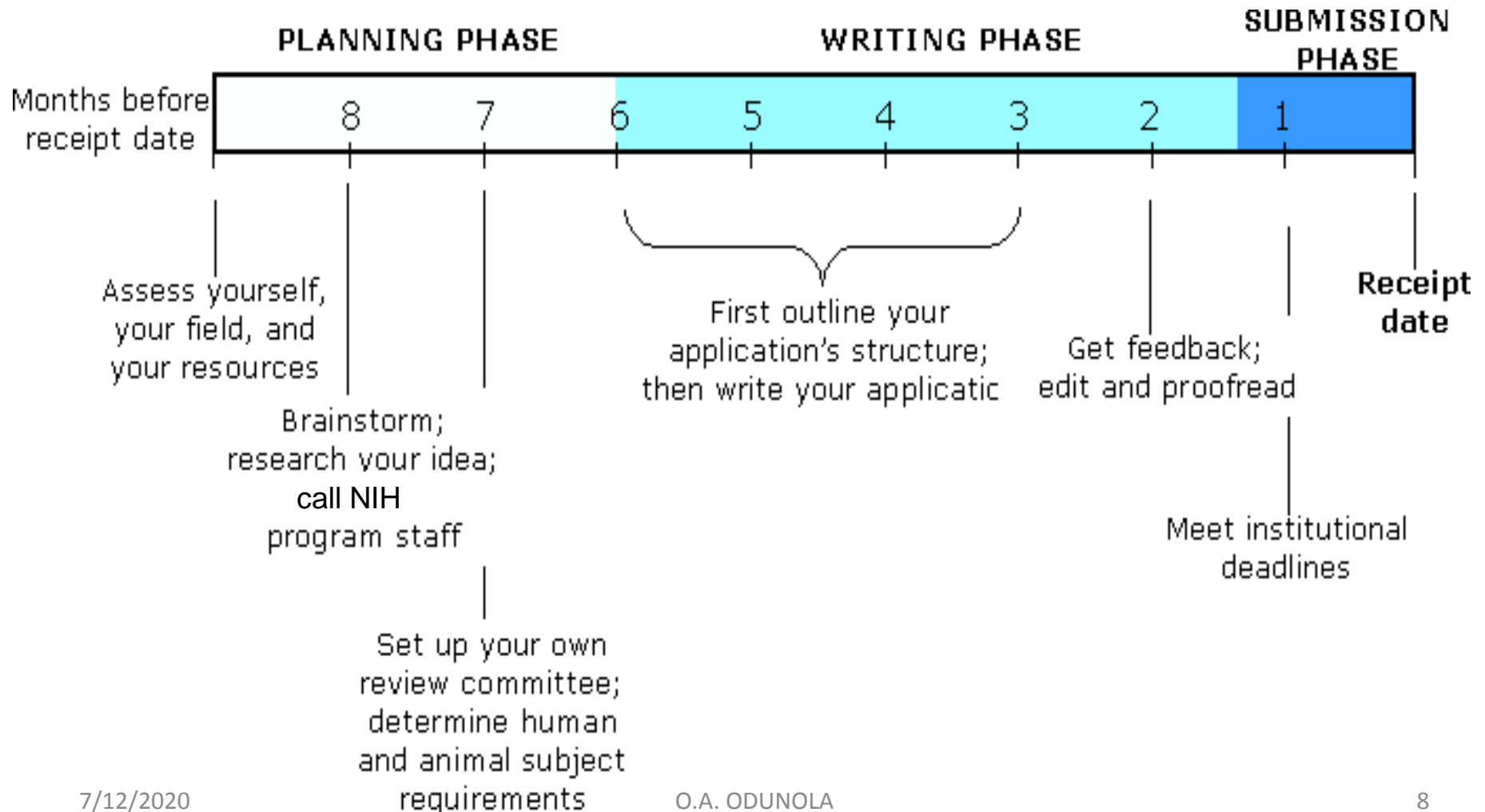


Your Proposal is not Funded

Your Proposal is Funded



Pre-Submission Planning Timeline





The Seven (7) Sections of a Grant Proposal

- ❖ **The Executive Summary**
- ❖ **The Narrative**
- ❖ **The Needs Statement**
- ❖ **Program Design**
- ❖ **Management Plan**
- ❖ **Evaluation Plan**
- ❖ **Budget**

A good proposal must be clear , precise and persuasive.



Common problems with applications

- ❖ **Topic not important enough**
- ❖ **Not likely to produce useful information**
- ❖ **Based on shaky hypothesis or data**
- ❖ **Method unsuited to the objective**
- ❖ **Too little detail in research plan**
- ❖ **Over-ambitious/unrealistic**
- ❖ **Lack of focus**
- ❖ **Lack of original or new ideas**
- ❖ **Investigator too inexperienced with techniques**
- ❖ **Lack of preliminary data**
- ❖ **Insufficient consideration of statistical needs**



Possible sources of funding for research projects

- ❖ **Proposal/Grants applications and Fellowships**
- ❖ **Fundraising events like Dinner and Raffles**
- ❖ **Personal/ Institutional savings (fees, rent, consultancy and others)**



Types of donor funding available

- ❖ **Corporate Donors;** Business entities like Coca-Cola, Shell, MTN; etc
- ❖ **Families and Foundations;** *Bill & Melinda Gates, Wellcome Trust, etc*
- ❖ **Individuals Donors ;** Kola Daisi, Kanu e.t.c
- ❖ **INGOs & Church agencies;** CARE, Plan, Oxfam, Caritas, CRS, World Vision
- ❖ **Multi-National/UN Agencies;** UNICEF, UNESCO, WHO, UNDP etc



Types of donor funding available (cont'd)

- ❖ **6. Government Agencies;** USA (USAID), England (DfiD), Japan (JICA), Canada (CIDA), Sweden (SIDA)
- ❖ **7. Multilateral Development Banks;** African Dev't Bank, World Bank, NEPAD etc
- ❖ **Government sources/ Departments & Ministries;** NIH
- ❖ **9. Local companies and Banks**
- ❖ **10. Community Foundations;** Sickle Cell Association of Nigeria.
- ❖ **11. Service and Membership Clubs;** Rotary & Rotary Clubs



Places to focus for funding opportunities

- ❖ Funding Databases
- ❖ Donor Websites
- ❖ Search engines
- ❖ Newsletters
- ❖ Newspapers
- ❖ Word of mouth
- ❖ Past grantees
- ❖ Senior staff and mentors





Other general websites

- ❖ GrantsNet
(<http://sciencecareers.sciencemag.org/funding>)
- ❖ InfoEd (www.infoed.org)
- ❖ Grants Writers (www.grantwriters.com)
- ❖ Non-profit Guides (www.npguides.org)
- ❖ GrantSmart (www.grantsmart.org)
- ❖ Grantsmanship Center (www.tgci.com)
- ❖ Charity Channel
<http://charitychannel.com/enewsletters/dggo>



Grantwriting Resources

- ❖ ScienceCareers.org
- ❖ Career Development Articles
- ❖ NIMH Grant Application Process
- ❖ <http://www.nimh.nih.gov/researchFunding/grantprocess.cfm>
- ❖ <http://www.nimh.nih.gov/researchFunding/training.cfm>
- ❖ FASEB Grantsmanship Training Program
- ❖ <https://ns2.faseb.org/careerutilities/grantprg.htm>
- ❖ Grant Application Writer's Handbook, Reif-Lehrer
- ❖ See also [http://casemed.case.edu/gradprog/Graduate study/grants](http://casemed.case.edu/gradprog/Graduate%20study/grants)

Thank You.